



Tunnel Free Encryption Solution for MPLS/IP VPNs

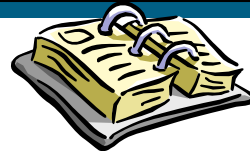


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Agenda



- **Encryption Requirements**
- **Solution: Group Encrypted Transport**
- **GET Architecture and Functionality**
- **Protecting your networks with GET**

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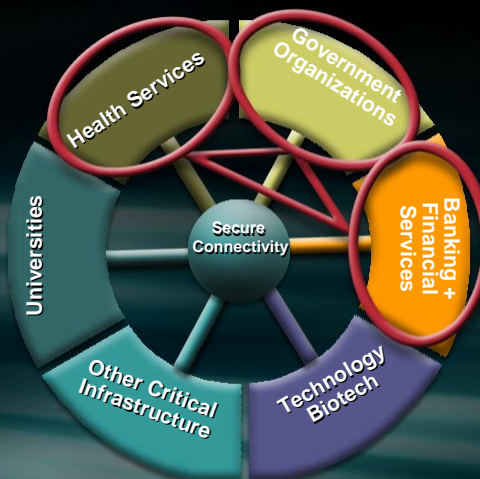
Encryption Requirements



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The Privacy Rule: Mandated Encryption Requirements



•Privacy Mandates have driven the needs for Traffic encryption over the public and private VPN networks

- Financial Customers have to meet the Bank of International Settlements Base II accord (Effect end of 2006)
- Government Agencies are required to encrypt all traffic to ensure confidentiality
- Health Services Industry must secure patients' information including health insurance transactions (HIPAA)

Need for a new encryption solution

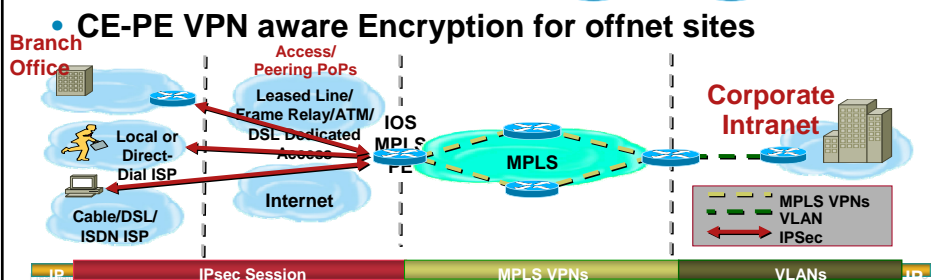
- VoIP, Video, and additional enterprise applications require direct connectivity among the sites have pushed network models from Hub/Spoke to full meshed sites
- With the advent of large scale MPLS VPNs, adoption of broadband satellite connections to support remote locations, the dramatic increase in VoIP deployments and concerns over latency, as well as the growth of multicast traffic, there is an ever pressing need for SPs to improve methods for encryption.
- Managed services SP customers expect better scaling encryption solutions from SP
- Self-managed private enterprise networks may need to encrypt traffic for fully-meshed sites (IP or MPLS networks)
- Today's Enterprise WAN technologies force a trade-off between QoS enabled branch interconnectivity and transport security

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Encryption solutions

- Line Encryptors
 - \$\$\$\$\$: CAPEX, OPEX
 - May have limited support
- Point to Point IPsec tunnels
 - n2 IKE/IPsec
- IPsec Tunnels Overlay



GET: Group Encrypted Transport



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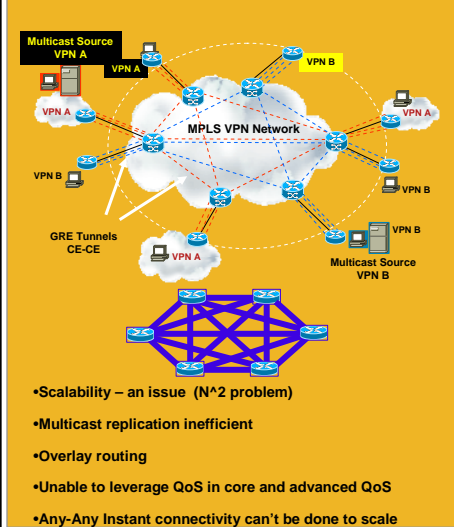
Benefits of GET VPNs

Group Encrypted Transport is a mechanism that encrypts data instead of the tunnel over intelligent networks

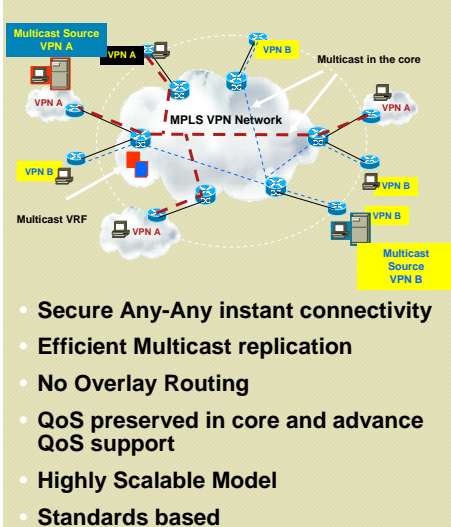
Previous Limitations	GET Benefits
Multicast traffic encryption was supported through IPsec tunnels: <ul style="list-style-type: none"> – Not scalable – Difficult to troubleshoot 	Encryption supported for Native Multicast and Unicast traffic with GDOI <ul style="list-style-type: none"> – Allows higher scalability – Simplifies Troubleshooting – Extensible standards-based framework
Overlay VPN Network <ul style="list-style-type: none"> – Overlay Routing – Sub-optimal Multicast replication – Lack of Advanced QoS 	No Overlay <ul style="list-style-type: none"> – Leverages Core network for Multicast replication via IP Header preservation – Optimal Routing introduced in VPN – Advanced QoS for encrypted traffic
Full Mesh Connectivity <ul style="list-style-type: none"> – H and S primary support – S to S not scalable 	Any to Any Instant Enterprise Connectivity <ul style="list-style-type: none"> – Leverages core for instant communication – Optimal for Voice over VPN deployments

IPsec vs GET: Before and After

Before: CE-CE Protection with IPsec, peer based



After: CE-CE Protection with GEM, Group-Based



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GET Architecture & Functionality



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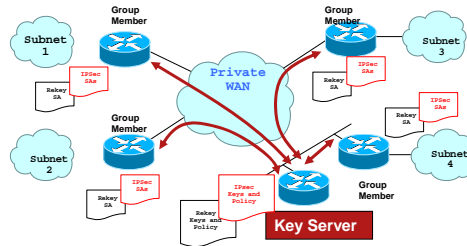
GET Architecture

GET provides VPN group based encryption by using Group Domain of Interpretation architecture (GDOI)

GDOI is:

- RFC 3547
- A Group Key Model
- Keys and policy distribution mechanism
- GET extends GDOI by adding:
 - Cooperative Key Server for High Availability
 - Secure Unicast Control/Data Plane via Encryption
 - Unicast/Multicast Key distribution

GDOI: Distributes keys and policies



Group Members (GM=VPN site CEs) And Key Server (KS at VPN site CE) are the key devices.

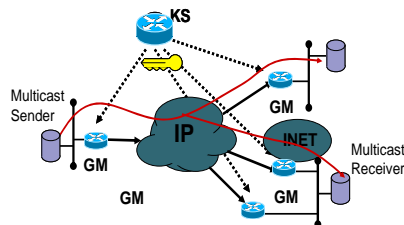
GET is WAN agnostic. Only need IP connectivity between GMs and KS

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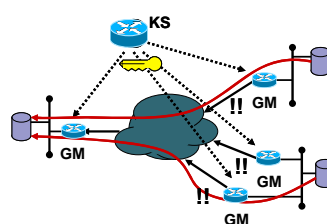
How Does GET Encrypt Data Packets?

Multicast Data Encryption



- Group Members obtain Traffic Encryption Key from Key Server
- Multicast Packets are Encrypted with this Traffic Encryption Key
- Replication of Multicast packet is done in the core based on original (S,G)
- All Standard Encryption algorithms (AES, 3DES) are supported

Unicast Data Encryption



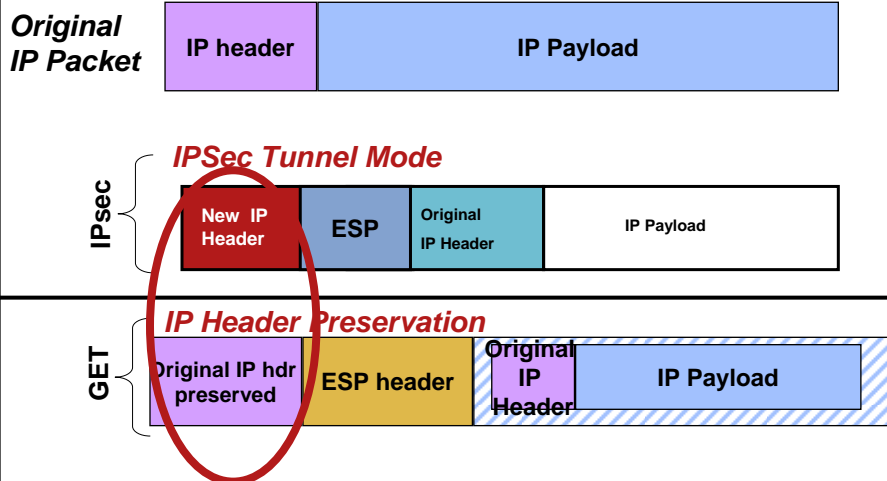
- Group members obtain Traffic Encryption Key from Key Server
- Unicast Packets are Encrypted with this Traffic Encryption Key
- All Standard Encryption algorithms (AES, 3DES) are supported

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How Does GET Prevent Overlay Routing?

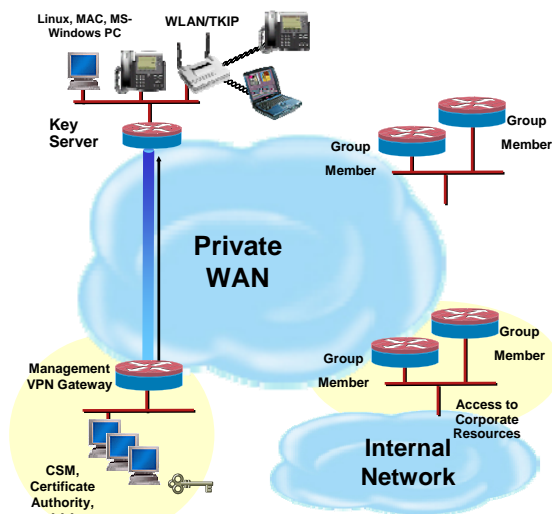
GET uses IP Header Preservation to mitigate routing overlay



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Management for GEM



- GET solves provisioning by pushing keys and policies from central distribution point

- SDP (Secure Device Provisioning) available to bootstrap configurations when using PKI

- Router CA Server

- Cisco Security Manager (CSM) support

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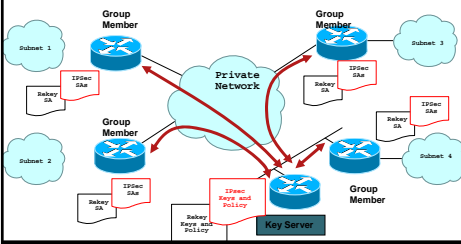
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Protecting your network with GET

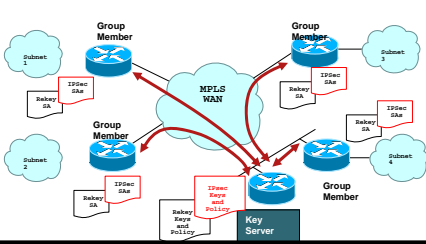


GET Deployment Scenarios

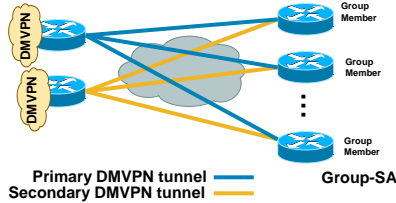
GMs and KS are owned and managed by Enterprise owned WAN



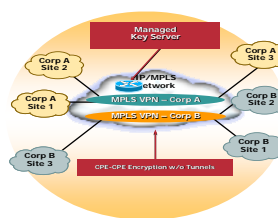
GMs and KS are managed by Enterprise. WAN is managed by Service Provider



DMVPN & GET for Sites connecting over the Internet



KS and GM Managed by SP offering managed VPN services



Partner Customer #1

- Service Provider:
 - Provide Managed Encryption Services to subscribers
 - Increase Services Portfolio

Partner Customer #2

- Manufacturing:
 - Technology Manufacturer has more branch offices outside than in the US. Implementing VoIP. QoS issues in dealing with International carriers are forcing them to move to MPLS.
 - Concerned about security:
 - Compliance: Company is compliant with MPLS today, but they want to stay ahead of the auditors without having to re-deploy equipment at branch locations
 - Concern for provisioning errors: confidential data can be leaked
 - Management: Not encrypting today because of trade off between QoS and security on MPLS – “nightmare”

Partner Customer #3

- Banking:

Large National US Bank has MPLS network. Concerned about security:

- Compliance:** Need to comply with SOX, Payment Card Industry (PCI) regulations. Visa rules state that if more than one carrier is used for MPLS, they must encrypt.

- Concern for provisioning errors:** confidential customer data can be leaked; customers would have to be notified and fines would be levied

- **Management:** Not encrypting today because of management complexity

Partner Customer #4

- Retail:

Large US retailer has MPLS network with plans for Unified Communications, Call Center. Concerned about security:

- Compliance:** Payment Card Industry (PCI) regulations. Visa rules state that if more than one carrier is used for MPLS, they must encrypt.

- Concern for provisioning errors:** confidential customer data can be leaked; customers would have to be notified and fines would be levied

- **Management:** Not encrypting today because of trade off between QoS and security on MPLS

Q&A

