

# Verizon Business Private IP Private IP, a Layer 3 MPLS VPN, is Verizon Business's flagship network offering, providing a state-of-the-art platform for private IP communications along with Application Aware tools for optimal performance It is the foundation for most of our strategic product portfolio Voice over IP (VoIP) Managed network services Security services Conferencing Hosted network applications Private IP continues to see tremendous growth Revenue has doubled in 2006 over 2005 Customer VPNs have increased by 49% in the past 12 months The number of Customer Ports is up 64% in the past 12 months

## McCarter & English, LLP

- Kenneth R. Levonaitis Chief Information Officer with over 20+ years of experience in the IT field
- McCarter & English, LLP is a firm of over 400 lawyers
- In business for more than 160 years
- Offices in Boston, Hartford, Stamford, New York City, Newark, Philadelphia, Wilmington, and Baltimore
- Clients range from Fortune 100 companies to midmarket and emerging growth companies



# McCarter & English, LLP Decision Criteria

Previously using Private T1s, Frame Relay and VPNs with a mix of carriers

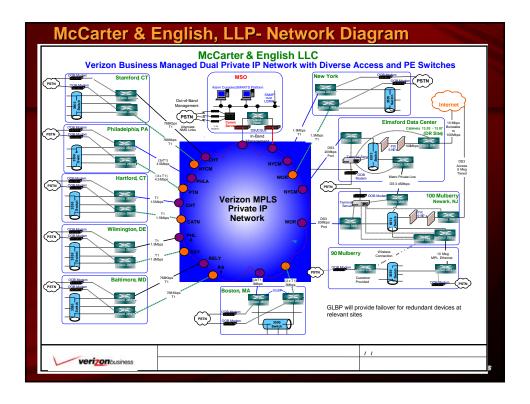
- One Carrier- Looking for one provider for WAN and Collocation services for 8 locations
- One Network- Looking for a carrier to provide a converged network to support both Voice and Data
- Service Issues Having issues with downtime and not being informed of outages
- Resilient Network- Need for a backup and failover solution



# McCarter & English, LLP Solution and its Benefits

- Chose Verizon Business's Private IP MPLS Solution with Managed Network Service and Collocation Services in 2006
- One provider and network to support both Voice and Data traffic- experiencing efficiencies
- Running QoS to prioritize Voice Traffic- Implemented Cisco's Call Manager, Unified Messaging, Unity client
- Managed Network Services to monitor the network running Citrix across network
- Stringent Service Level Agreements (SLAs) for network performance
- Resilient network- installed dual circuits and routers









### **DTCC - Business and Technical Drivers**

- SMART increased bandwidth, growing number of sites, security
- Campus offices growing, convergence of voice, video, data.
- Global expansion need for ubiquitous network worldwide
- Migration to browser based apps...driving bandwidth up substantially



## **DTCC - Benefits of MPLS**

- Control cost low rates from carriers, fewer endpoints
- Provides network infrastructure to support DTCC offices and Participant locations worldwide
- Simplified network management less routes and addresses to maintain
- Allows us to manage 'quality of service' when sharing connections for data, voice, and video
- Support for higher speeds, various access types



