




Enterprise Guide to MPLS-VPN RFI  **ERNST & YOUNG**
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Agenda

- RFI Prerequisites
- Network Coverage
- Backbone Architecture
- Class of Service and QoS
- Unicast IP Routing
- High Availability
- Advanced Services
- Service Cost Model
- Security Consideration

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RFI Perquisites


MUST have perquisites:

- **Clear business objectives;** *Cost saving, service quality, TTM, etc.*
- **Fundamentals of MPLS VPN;** *Technology and business/technical benefits*
- **Network Strategy;** *LAN/WAN, voice, video, encryption, multicast, etc.*
- **Applications;** *Characteristics of applications traffic and flows*
- **Architecture;** *Reference architecture and technical position*
- **Vendor short list;** *Regional and global*



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Providers Network Coverage

Understanding of Provider's Network Coverage.

- MPLS reach-ability, point of presence geographical coverage; distinguish between:
 - o "active" and "non active/planned" POPs
 - o Strategic partners to deliver services
- Access connectivity types to client locations. Leased-line, Frame Relay, ATM, DSL, ISDN, Ethernet, etc.
- Identify where the provider's backhaul paths might impact availability and service quality.





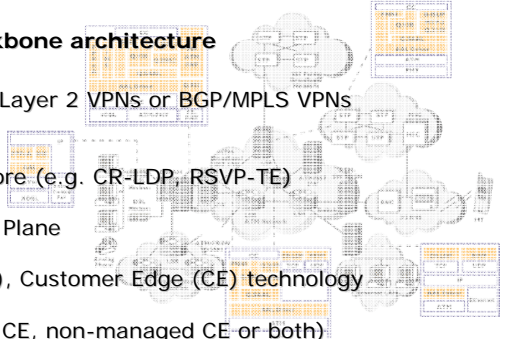
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Backbone Architecture

Review overall MPLS VPN backbone architecture

- Provisioned VPNs (MPLS-based Layer 2 VPNs or BGP/MPLS VPNs "RFC2547bis" - Layer 3)
- Traffic engineering within the core (e.g. CR-LDP, RSVP-TE)
- Control, Data and Management Plane
- Provider (P), Provider Edge (PE), Customer Edge (CE) technology
- Provider CE offering (Managed CE, non-managed CE or both)
- Routing protocols between PE and CE



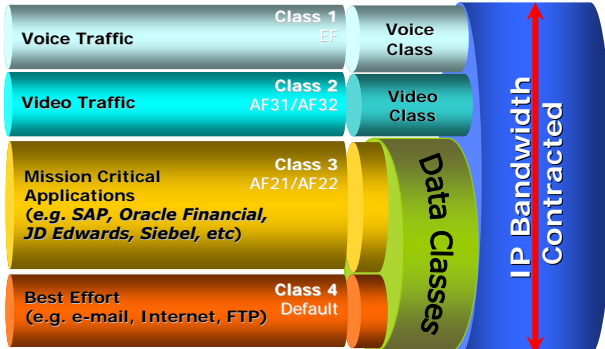
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Classes of Services and Traffic Classification

Application and Bandwidth Allocation; *Provider Guidelines and Restrictions*

- Traffic Classification & marking techniques on the CE router
(*example: marking by IP Address, TCP/UDP ports, URL, MIME, Citrix ICA, etc.*)
- Honoring of customer classification/markings (802.1Q/P, DSCP) to provide End-to-End QoS.
- Future plan for additional class of service.



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OoS in the MPLS VPN

Classification & Marking (DSCP) **Remarking From DSCP to EXP**

Enterprise Network CE Class 1 Class 2 Class 3 Class 4 QoS PE Provider MPLS-VPN Backbone

- How the service provider implements QoS in their MPLS VPN backbone network
- How the service provider integrates their Diffserv domain (MPLS VPN backbone network) to the client Diffserv domain; *RFC 3270 (Uniform mode and Pipe mode)*.

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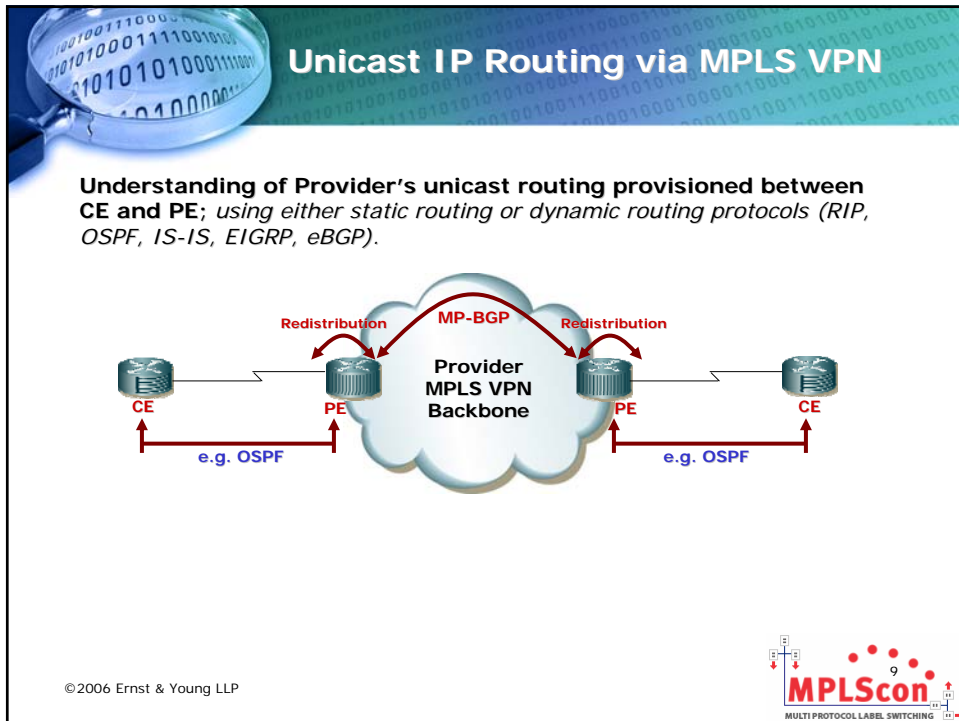
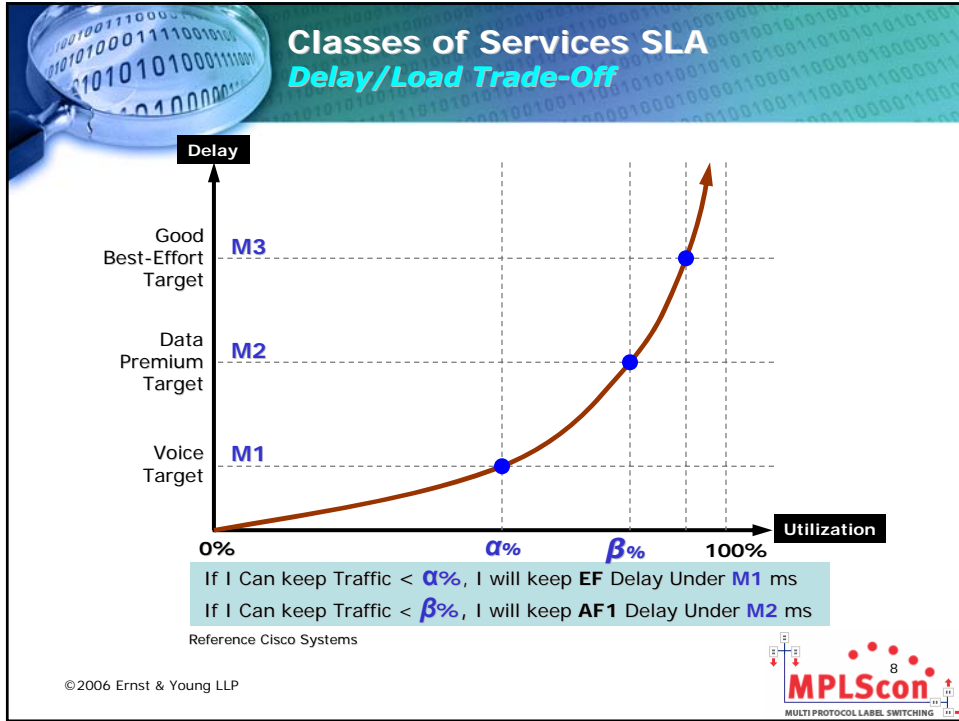
Classes of Services *SLA and Reporting*

Understanding of provider's service levels/guarantees offerings and reporting. Also, how client traffic/applications will map to the provider CoS levels.

- Reporting CoS mapping, usage and SLA metrics (Online, periodic, etc.)
- Additional SLA for Voice traffic (Jitter, Delay, Packet Loss, Bursts, Gaps, Average Call Setup/Teardown, Codec, MOS/R-Factor)
- Providers internal management tools; *SLA metrics - identifies and isolates problems - capacity and resiliency for improved traffic engineering.*

Class of Service	Availability	Delay	Packet Loss	Jitter
Class 1	✓	✓	✓	✓
Class 2	✓	✓	✓	
Class 3	✓	✓		
Class 4				

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High Availability

Understanding of provider's MPLS contingency solution for client business continuity and high availability service.

The different high availability option should aid in determining a cost effective solution for service availability at different locations (e.g., Active/Active, Active Standby); also utilizing technologies such as ISDN, DSL, Ethernet services for backup links.

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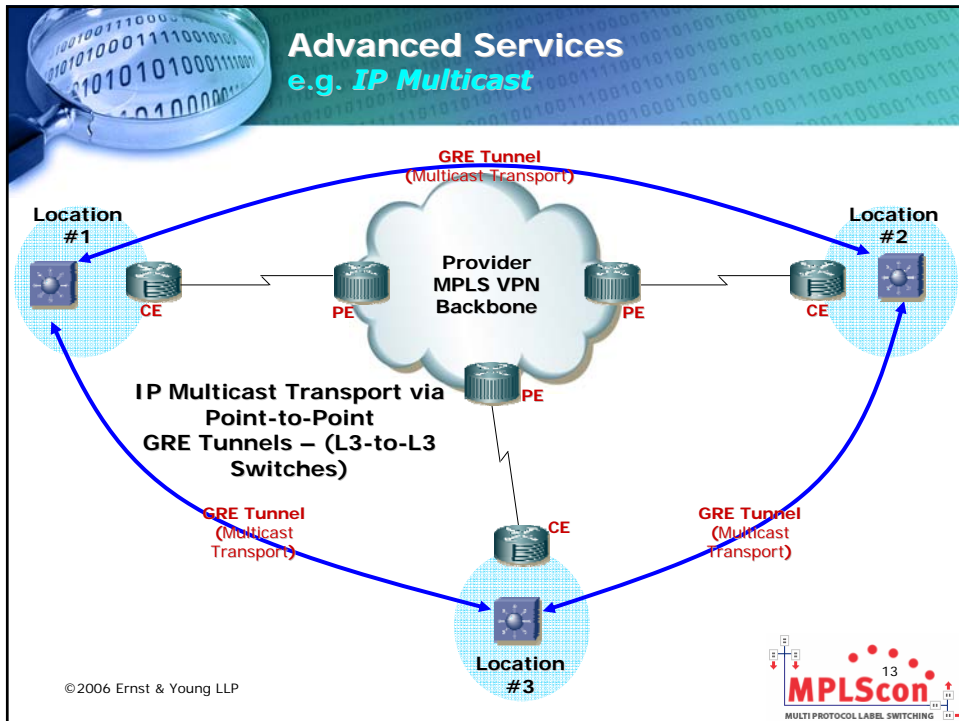
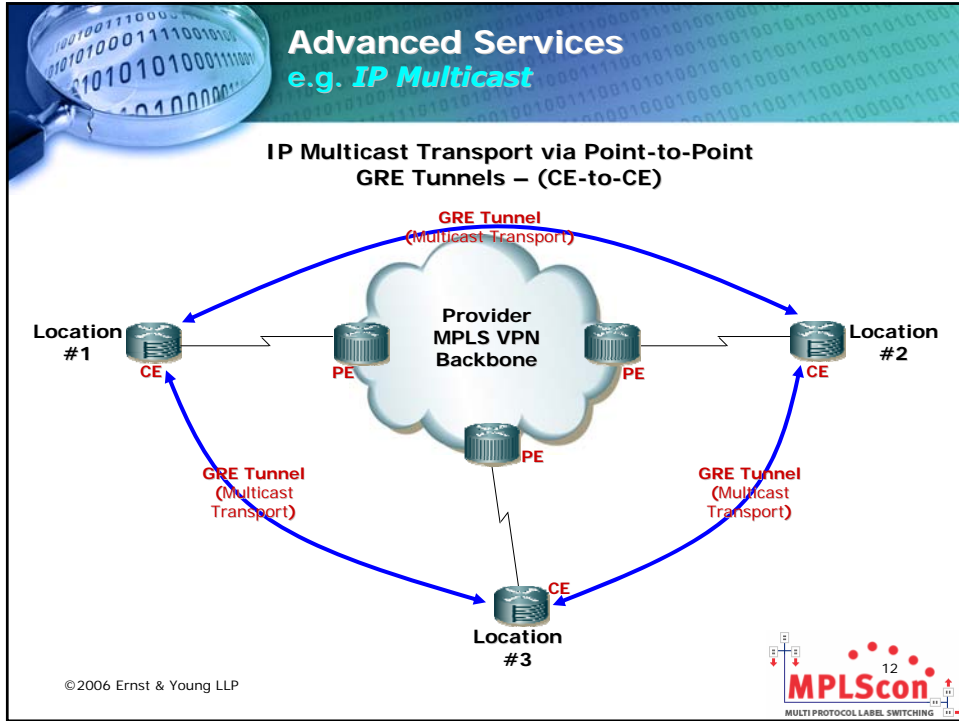
Advanced Services

Understanding of provider's MPLS advanced offerings to support services such as:

- IP Multicast (e.g., GRE tunnel, MVPN, etc.)
- Traffic encryption between all or selective locations
- IP Voice call processing functionality; *Voice over IP Gateway, IP Telephony call processing, on-net and off-net*
- IP Video bridging functionality; *point-to-point and point-to-multi-point*
- Internet Access Service
- Broadband Access Service (connectivity for small locations and Corp. Remote Access Users) to customer MPLS VPN

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Advanced Services e.g. IP Multicast

Configuration of MVPN

Location #1 (CE) ↔ PE ↔ Provider MPLS VPN Backbone (MVPN) ↔ PE ↔ Location #2 (CE)
 Location #3 (CE) ↔ PE ↔ Provider MPLS VPN Backbone (MVPN)

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Advanced Services Traffic Separation

Multi-VRF

Understanding of Provider's virtual router capability with multiple routing tables (VRF tables); allows the logical association of those routing tables to separate logical or physical interfaces on CE device.

Traffic Flow Network x (FE0/0) ↔ CE (S0/0) ↔ PE ↔ Provider MPLS VPN Backbone
 Traffic Flow Network y (FE1/0) ↔ CE (S1/0) ↔ PE ↔ Provider MPLS VPN Backbone


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Security Consideration


Understanding of provider's overall MPLS VPN Security features and controls; *Architecture, Implementation, Operation*

- Overall provider security reference model (VPN separation, Internet, Inter-providers)
- MPLS security implication over various tunnels (e.g. LSP, Native IP Core, etc.)
- Security issues not addressed by the MPLS Architecture
 - o Protection against mis-configuration in the core and attacks from within the core
 - o VPN data confidentiality, integrity, and origin authentication
 - o Attacks from the Internet through an MPLS backbone
 - o Customer Network Security



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Service Cost Model *Additional Service Cost*


Understanding of cost component associated for additional MPLS service offerings; *utilize the cost model as an initial guide to develop a cost/benefit analysis and determine the feasibility of converge services over MPLS (e.g. voice, video, etc.)*

- IP Multicast support
- IP Voice routing/processing functionality
- IP Video bridging functionality
- Internet access service
- Broadband access service
- Adding a new class of service
- Traffic Encryption
- Further, describe which services are within the standard price model or enhanced price model (requiring additional cost/customization).



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Service Cost Model *Deployment Time & Cost*


Understanding of the provider approach to the MPLS deployment and associated cost.

- Change Bandwidth (CDR) associated for specific Class of Service
- Change the status of classes of services (e.g., upgrade from one class to three classes)
- Change the status of an application in class of service; Add a new application to a class of service or remove it from particular class of service (e.g., in case of additional marking required on the CE device)
- Change the current status of CE from partial cloud to Any-to-Any connectivity or visa-versa
- Additional reporting requirements

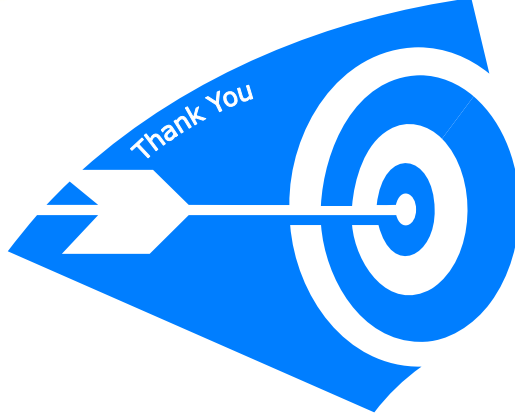
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Questions



Thank You

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