



|                                    | "Old World"                    | Business Ethernet |
|------------------------------------|--------------------------------|-------------------|
| Service Foundation                 | TDM (Voice/TDM)                | IP / MPLS         |
| Nature of Connections              | Circuits                       | Flows             |
| Nature of Applications             | Simple                         | Complex           |
| Nature of Service                  | Basic                          | Rich              |
| Nature of Users                    | Fixed<br>with low expectations | Fixed / Mobile    |
| Fundamental Network Element        | Switch ( C4/C5)                | Router            |
| Grooming & Aggregation<br>Function | DCS                            | ?                 |





| Dimensions                             | Business<br>Ethernet  | Residential Broadband<br>(IPTV, VoD)   | Wireless<br>(FMC/IMS)  |
|--|---|--|--|
| 1) Infrastructure<br>Shift             | ● To Ethernet / MPLS<br>( ATM/FR —→ EoS/GbE)  | To Ethernet / MPLS     (ATM DSLAM → IP DSLAM)     BPONs → GPONs/EPONs)                                 | • To Ethernet / MPLS<br>TDM -> Ethernet<br>ATM -> MPLS   |
| 2) Customer<br>Traffic                 | <ul> <li>Pseudowire (PWE3)</li> <li>Encapsulation</li> </ul>  | Subscriber Flows   | <ul> <li>Subscriber Sessions</li> </ul>  |
| 3) QoS                                 | <ul> <li>Strict SLAs per customer<br/>circuit</li> <li>Requirements set based on<br/>expectations / SLAs from<br/>legacy (FR/ATM/PL)</li> </ul> | Per Subscriber Flow     Performance Requirements tighten with transition from data only to triple play | <ul> <li>Per Subscriber Session</li> <li>Performance</li> <li>Requirements tighten with<br/>transition from voice-only to<br/>mobile multimedia</li> </ul> |
| 4) Flow Scale                          | <ul> <li>Volume services are still in<br/>sub-Mbps circuits</li> </ul>  | <ul> <li>Transition from static to real-time</li> <li>Hundreds of Thousands of flows</li> </ul>        | <ul> <li>Possibly millions of flows</li> </ul>   |
| 5) Operations &<br>Management<br>Model | <ul> <li>Legacy OAM in place,<br/>Ethernet work-in-progress</li> <li>Shifting to SOA (XML/SOAP)</li> <li>Bill to Web Portal</li> </ul>          | • OAM ??<br>• Billing: 3 Bills   | • OAM ??<br>• Billing: Web portal  |
| 6) Interworking<br>with legacy         | <ul> <li>Ethernet – FR/ATM</li> <li>Ethernet – EoS</li> <li>ATM - MPLS</li> </ul>   | Ethernet – ATM   | <ul> <li>Ethernet – TDM</li> <li>Ethernet - ATM</li> </ul>   |

























