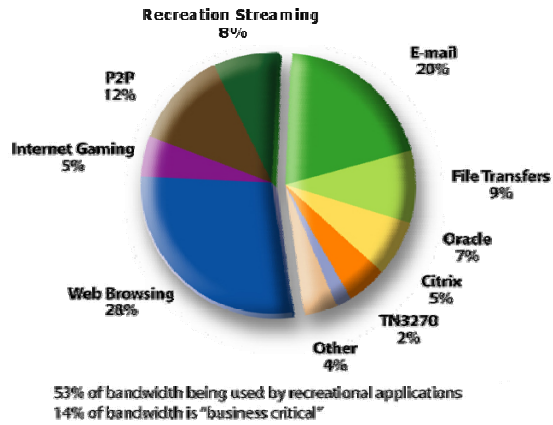


Today's Networks A Broad Set of Applications



- 200+ Applications on Average Enterprise WAN
- Business Transactions – small %
- Different issues impact different applications

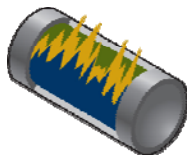


WAN Application Delivery Suffers From a Broad Set of Issues



Voice and Video
Jitter & loss driven by congestion

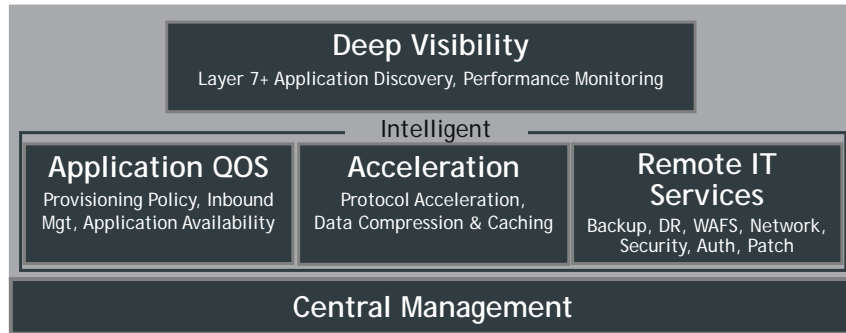
File Access
Chatty protocols (**CIFS**) & bulk traffic burdens WAN



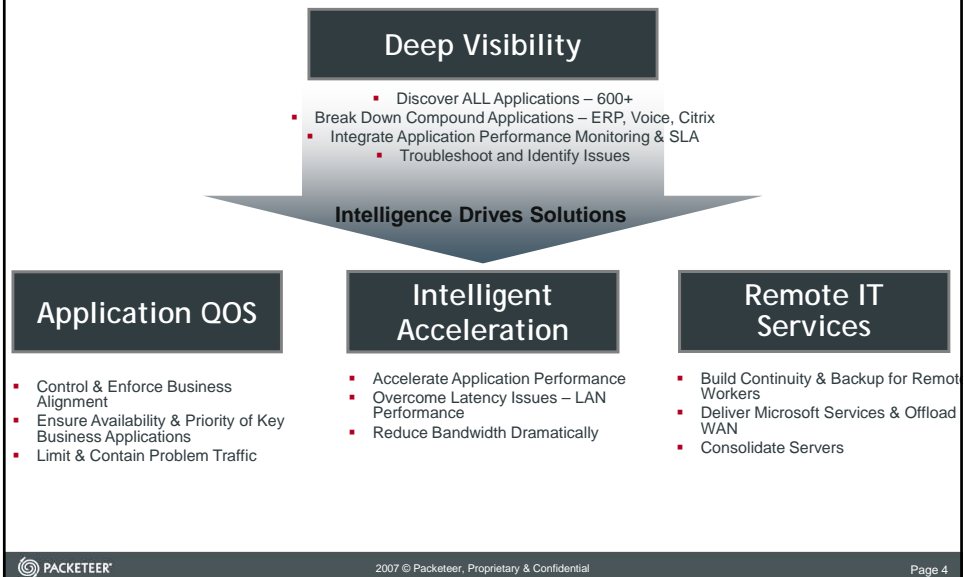
Real-time transactions
Crowded by 'bursty' collaborative apps & congestion

Unsanctioned applications
Aggressive applications create congestion

**Packeteer's
A Unified and Adaptive Approach**



**Packeteer's
One System**



Delivering Today's Enterprise Applications Inergy Automotive



- The Business
 - Global automotive supplier
 - 4,500 employee, 40 sites in 18 countries
- The Challenge:
 - Couldn't close the books - SAP
 - Risk of worms and storms bring down network
 - Consolidate servers & applications
 - Rollout MPLS and IP Telephony

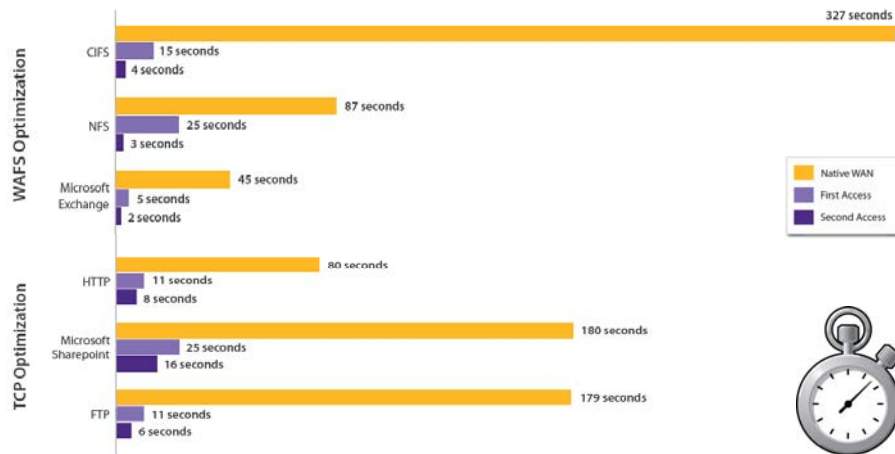
Key Issues	Metrics
SAP Transactions	Decreased delay 75%
Voice & collaborative video	Decreased jitter & latency 60%
WAN Capacity	Increased 300%
Business Web Applications	Improved response time by 50%
Payback/ IRR	6 months/ 185%

“Accounting or finance staff...are guaranteed to get their [SAP] transactions in at month-end – unlike before”
-Arun De Souza, Inergy

Intelligent Acceleration: LAN-like Performance for Remote Users



- Acceleration technologies applied to the right traffic



Packeteer Comprehensive – Any Application



	Deep Visibility		Application QOS		Intelligent Acceleration		Remote IT Services	
	Layer 7 Plus Classification	Real Time Monitoring	Application Shaping	Zero Day Protection	Compression & Caching	Protocol Acceleration	WAFS	Microsoft Services
Malicious Traffic								
Recreational Traffic								
Video: Conference & Stream								
IP Telephony								
Transactions: ERP, CRM, Fin								
Collaboration: Files & Email								
Storage, Backup, DB synch								