



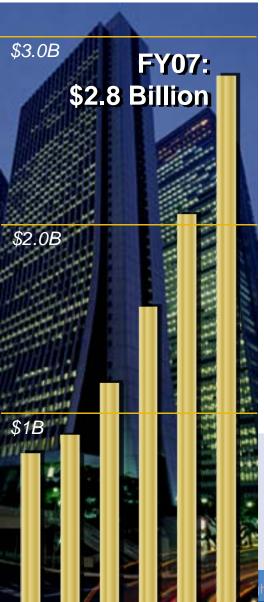
NetApp's Transition and Use of Global MPLS IP VPN

Michael J. Morris
Team Lead and Network Architect





NetApp – The Company



- Worldwide, enterprise customers
- Fastest growing storage company
 - Outpacing the industry by 3x
- Industry-leading partners
- Comprehensive professional services with global support
- Headquartered in Sunnyvale, CA with major offices in RTP, NC, Amsterdam, and Bangalore, India.

- 6500+ Employees
- Distributed in 138+ countries
- 94,000+ installed systems

- Fortune 1000
- S&P 500
- NASDAQ 100



Why We Built a New Network

- Legacy network issues (performance, scalability, flexibility, capacity)
- Applications
- Data center consolidation
- Demanding users
- Internet centralization and security
- Cost reduction and ROI





Architecture and Templates





A Documented Architecture

- Standards drive consistency, simplify deployment, and ease operational support.
- Nothing is a standard until it is agreed to and written down.
- Use of wiki pages and MS SharePoint
 - Tracks all changes and reverts to previous states if necessary
 - Configurations, guidelines, and general information captured for all to use.
 - Dynamic and easy to use.
- Our "playbook" single point of reference for all network standards.
- Architecture Review Board

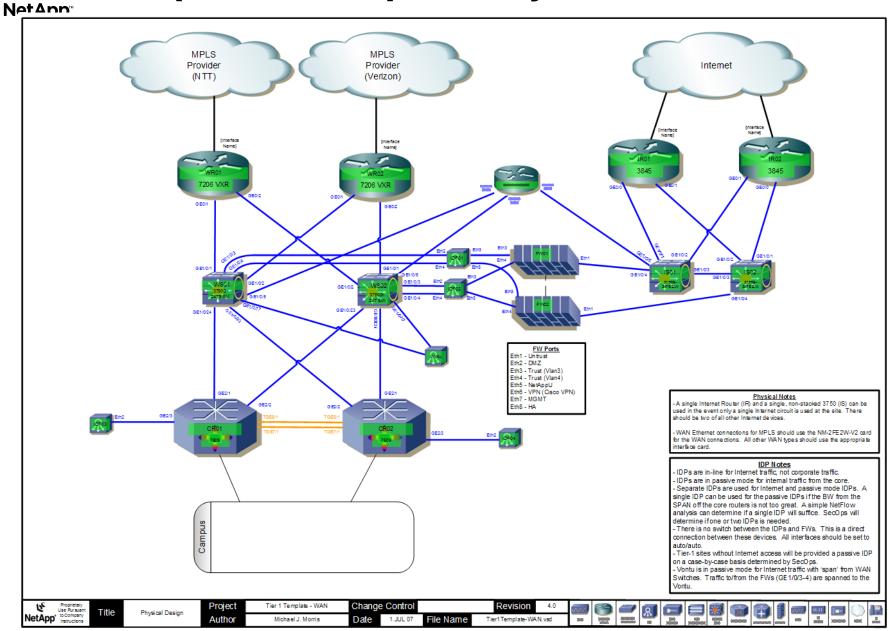


Templates

- Templates (Visio) provide a standard, repeatable design for all sites.
 - 5 field site tiers with corresponding design templates.
 - Other templates for VPN, DMZ, Data Centers, Load Balancing and IP Telephony.
 - If we do a new design, we turn it into a template for future use.
- Template Format
 - Standard icons and diagram template.
 - High-Level, Physical, Logical, Layer-3 Routing.
 - Future additions (Layer-0, Security).
 - Use in DC Networks.
 - Spreading to other IT groups.

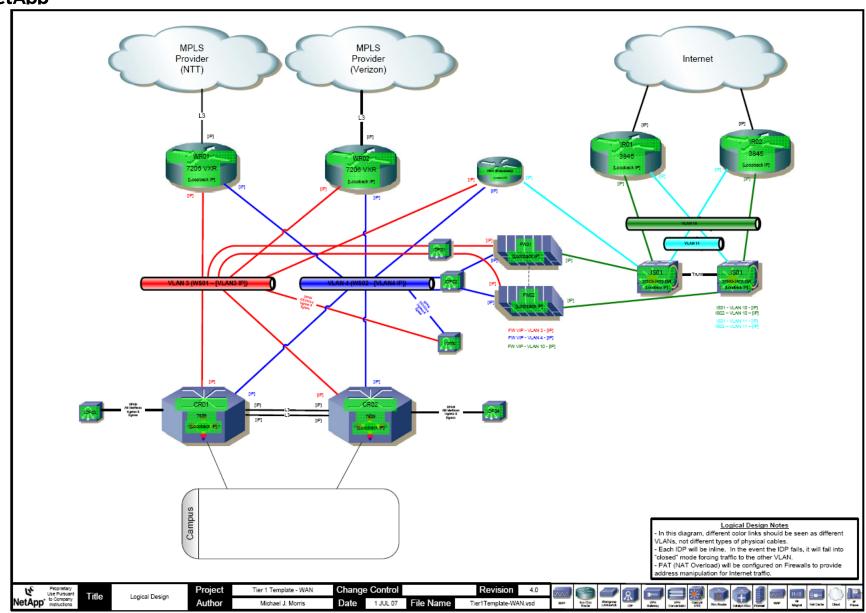


Template Example - Physical



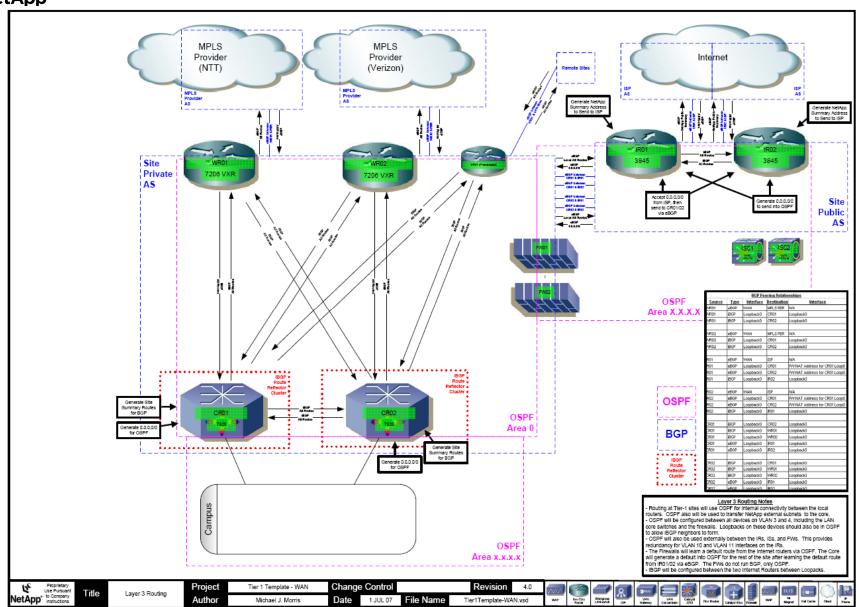


Template Example - Logical





Template Example – Layer-3 Routing







The New Global MPLS Network





Legacy WAN Issues

- To reliant on costly private lines.
- No bandwidth scalability beyond T-1 for field sites.
- Backup done by tunnels over Internet.
- Many large sites only using tunnels over Internet.
- Old hardware and no software standards.
- No QoS.
- Decentralized Internet access.
- Single Global OSPF autonomous system.
- No architectural and configuration standards.
- All sites built to different designs.



RFP Process

(9 months - start to carrier selection)

- Internal requirements and goals definition.
- Issued 2-page RFI to all possible carriers with face-to-face sales meetings with carriers performing well on RFI.
- Issued written RFP to selected carriers (AT&T, Sprint, Verizon Business, IBM, Masergy, NTT, BT).
- Carriers Rated in Three Areas.
 - Weighted Requirements Scoring Matrix.
 - Pricing and ROI.
 - Best overall value.
- Verizon Business selected as single carrier for NA and EMEA (APAC on order now).



- Benefits.
 - The power of a written RFP to refer to and rate carriers against.
 - Three completive pricing rounds led to a dual DS-3 Ethernet circuits at all NA sites.
 - Global contract centralization.
 - Leveraging a larger purchase with a single carrier (instead of a dualcarrier strategy) to drive better ROI.



The New Network

What We Wanted

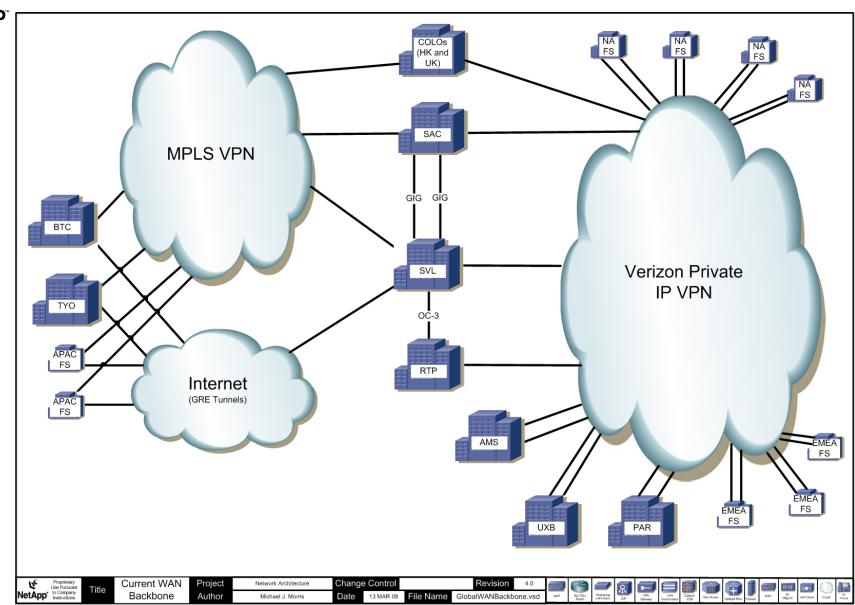
- Global MPLS IP VPN Service
- End-to-End QoS
- WAN Ethernet Access
- Routing Protocol Scalability
- Hardware and software standards
- Sites built to approved templates
- Cost reduction
- WAN delay reductions
- More bandwidth
- Bandwidth scalability
- Diversity and SONET protection for sites
- Consolidated Internet access.

What We Got

- Verizon Private IP
- 6-Level QoS Model
- Ethernet circuit access at all NA sites and EMEA hubs
- Carrier-class BGP routing
- Complete field site HW refresh, all built to template
- Reduced telecom costs by 18% with 6month ROI
- Cut delay with end-to-end SLAs
- Quadrupled bandwidth to NA sites.
- Able to increase MPLS port bandwidth in 7-days.
- SONET rings at all Tier-1 and Tier-2 sites.
- Centralized Internet access provided by four global hub sites with dynamic failover.



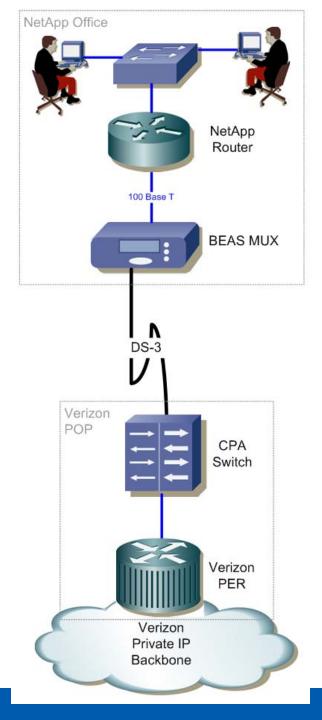
The New Global Network





WAN Ethernet NetApp Access and DS-3s

- Most preferred local access option.
- Key feature in selecting Verizon Private IP.
- Delivered via TDM DS-3 converted to Ethernet by BEAS MUX at NetApp Office.





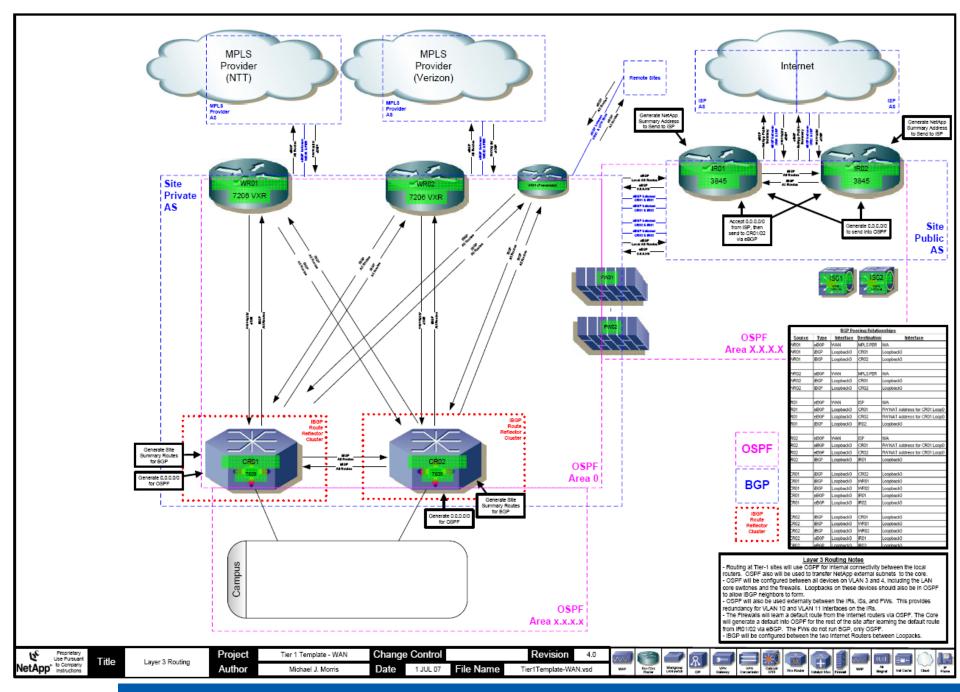
Ethernet Benefits

- Simplified connectivity.
- Bandwidth scalability.
- Lower hardware costs.
- Ubiquitous understanding by engineers.
- Virtualization (delivery of different VPNs via dot1q on the same circuit).



Routing

- BGP is now our backbone protocol.
- OSPF relegated to LAN routing and supporting iBGP establishment.
- No redistribution between routing protocols.
- Each site in its own BGP AS running eBGP with Verizon or eBGP with other sites on P2P links.
- Incredible scalability.
- Dynamic routing throughout even to Internet routers.





Dynamic Internet Access

- BGP peering between internal core routers and NetApp Internet routers.
- Allows hub sites and large offices to dynamically accept default route from ISPs and pass default to internal network.
 - Internal core then updates Verizon Private IP via BGP.
 - Field sites route dynamically over Verizon Private IP to nearest hub site for Internet access.
- If a hub or large site's Internet circuit goes down:
 - BGP updates internal core, which updates Verizon Private IP, which reconverges to another hub site.
 - Reconvergence takes about 8 seconds.
- Internet circuits at large sites reduced to one circuit, field sites use hub sites.
- Reduced ISP costs by 61%.



Lessoned Learned

- Standards and templates come first. Know what you want to build before trying to build it.
- A written RFP provides so many benefits. Take the time to do one.
- Build it as a global team. It takes a lot to do a global network.
- BGP is the new enterprise protocol. Use it and all of its features.
- Make everything dynamic a good network design can make all parts of your network dynamic and reduce your costs.
- Aggressive pricing and carrier credits can pay for legacy circuit cancellations.
- Specify required carrier diversity at all levels (circuit, CO, long-distance backhaul, POP, PER). Then, be completely involved in the carrier's circuit provisioning.
- Insist on end-to-end, per-site SLAs. Carriers, by default, only provide averaged backbone SLAs. Those are useless.
- The cheapest is not the best. Evaluate on more than cost.





The Future





Future Strategies and Needs

- Dynamic changes with providers QoS, BW, etc.
- Faster provisioning.
- Looking glasses with MPLS providers.
- Routing Virtualization.
- Application acceleration.
- Extranets.
- More Ethernet access.
- MPLS "Internet" with Standard QoS.



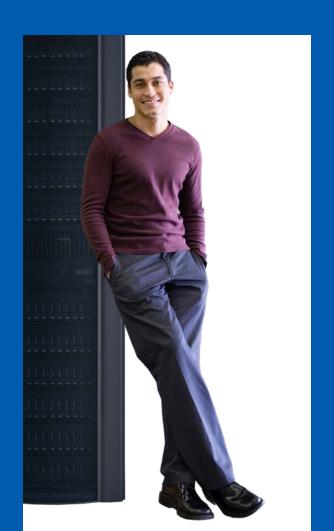
Questions?







NetApp Labs MPLS IP VPN Network (if time available)



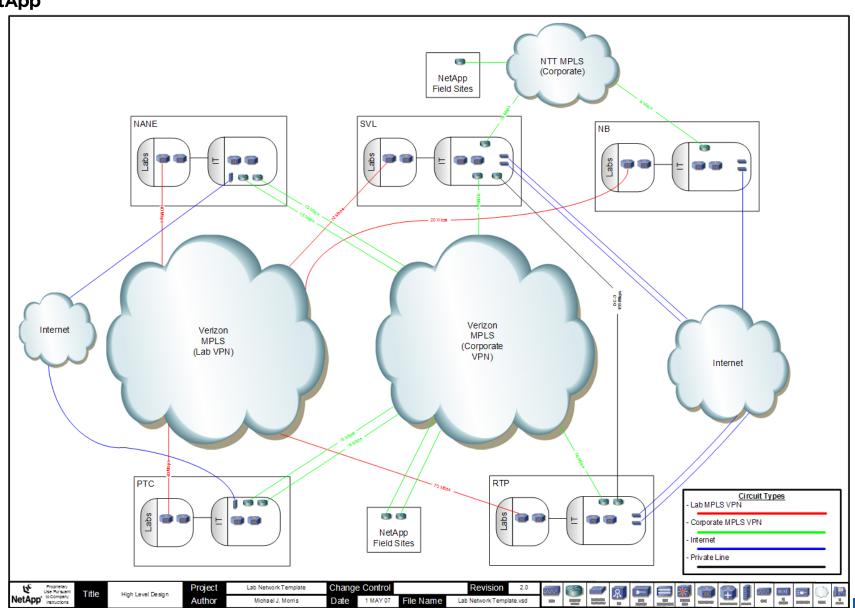


Reasons for Building

- NetApp software developers place huge demands on corporate network for bandwidth.
- Several outages caused by rouge lab traffic.
- Isolate lab traffic to protect corporate assets.
- Provide optimal connectivity between technology center labs.



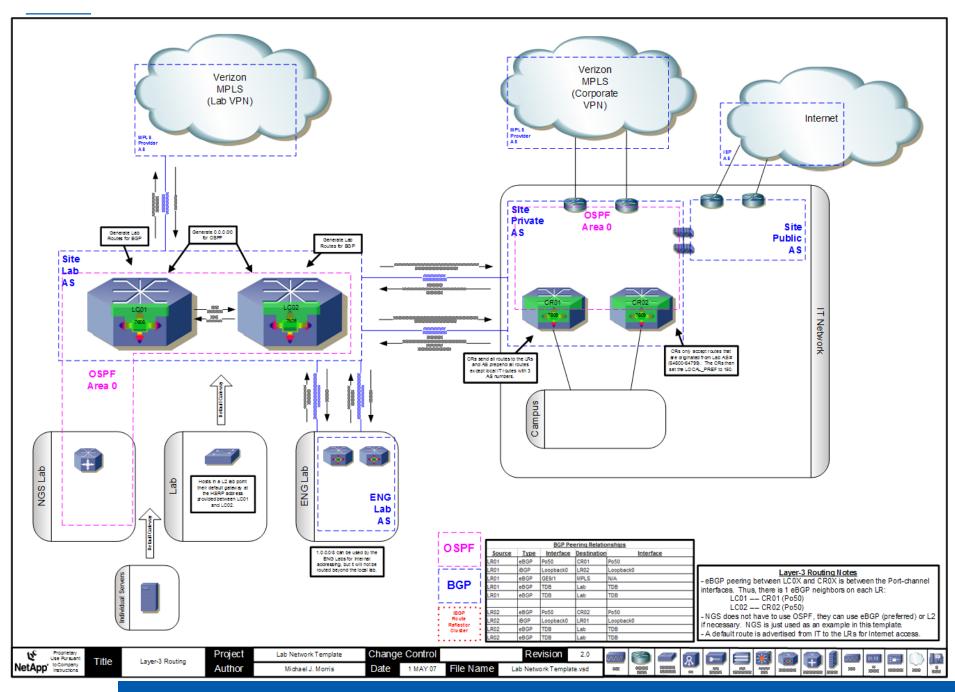
High Level Design





Lab Routing

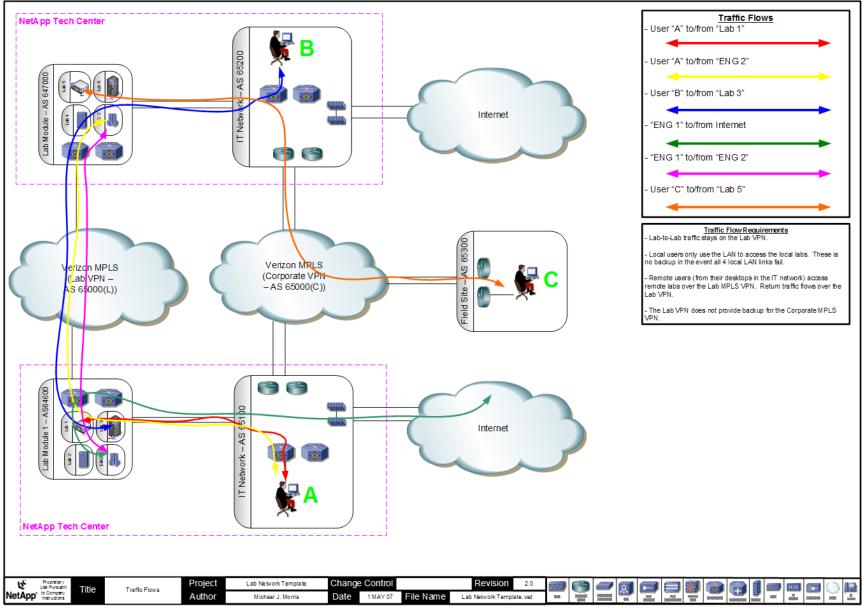
- All based on BGP as part of corporate backbone routing protocol.
- All labs consolidated behind IT Lab Core routers which are in their own BGP AS.
 - eBGP to IT core.
 - eBGP to Verizon MPLS (Lab VRF).
 - eBGP or OSPF to the labs.
 - Labs inside unique set of BGP AS's to identify routes.
- After identifying routes generated by labs using BGP AS number, BGP controls used to influence routing.
- Result as long as one end of a session is in a lab, even when the other end of the session in in the IT network, all traffic flows over the Lab MPLS network.
 - No policy routing required, all done with BGP.
 - Single large links for Lab MPLS with backup via Corporate MPLS.





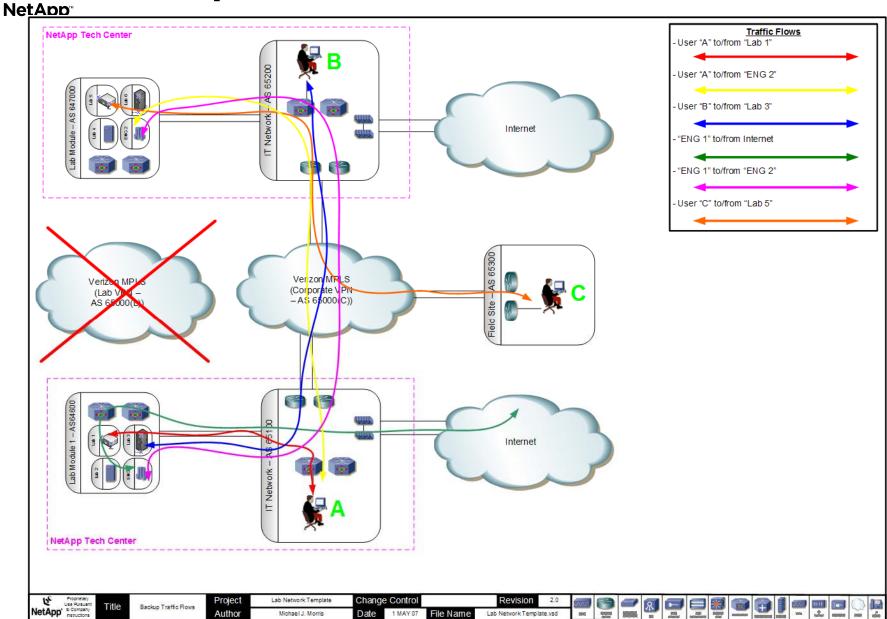
Lab Traffic Flows

NetApp





Backup Lab Traffic Flows



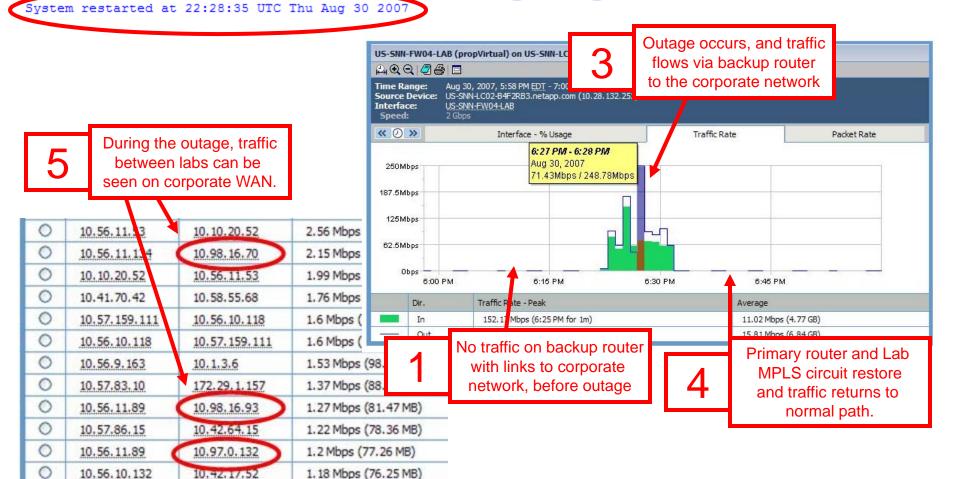


Does it Work?

2

Primary Lab Router with Lab MPLS circuit goes down.

US-SNN-LC01-B2F2RA5 uptime is 12 hours, 28 minutes
Time since US-SNN-LC01-B2F2RA5 switched to active is 12 hours, 28 minutes
System returned to ROM by unknown reload cause - suspect boot_data[BOOT_CC





Benefits

- Lab traffic optimized.
 - Direct WAN connectivity between labs.
 - Separate QoS policy for lab traffic.
 - Reduced delay.
- Large bandwidth links for software developers to use for testing.
- Lab traffic removed from corporate network.
- No outages caused by rogue lab traffic.
- Consolidation of lab resources into new data center in RTP, NC.
- Bangalore, India software developers much more productive.





Extra Slides





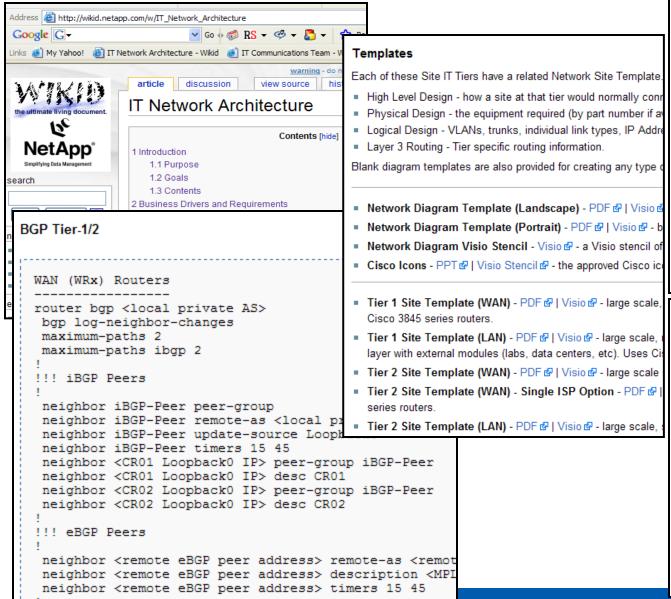
Stuff About Me

- Worked in networking for over 10 years with a focus on global, enterprise WANs.
- Four years in the US Army as a Communications
 Officer and paratrooper with the 82nd Airborne.
- CCIE #11733.
- Worked on two Fortune 10 networks, government networks, and other enterprise networks.
- Designed and built several global MPLS networks.
- Featured blogger on Network World's Cisco Subnet
 - http://www.networkworld.com/community/morris
- Serve on Cisco advisor board and customer councils.



Network Architecture (wiki)

NetApp[™]



Device Configuration Templates

The following are the actual configuration templa configuration guides for specific devices. These

To build a configuration for a device, select the t these are difficult to maintain

General Configuration Templates

The following are general templates that should enclosed in
braces>. These commands are ba

Services

service timestamps debug datetime service timestamps log datetime service password-encryption no service tcp-small-servers no service udp-small-servers service tcp-keepalives-out

NetFlow is configured on routers with the following commands:

NetFlow is configured on Layer-3 Switches (6500/7600) with the following commands:

```
ip flow-export source Loopback0
ip flow-export version 5
ip flow-export destination <IP Address> <Port>
ip flow-cache timeout active 1
ip flow-cache timeout inactive 15

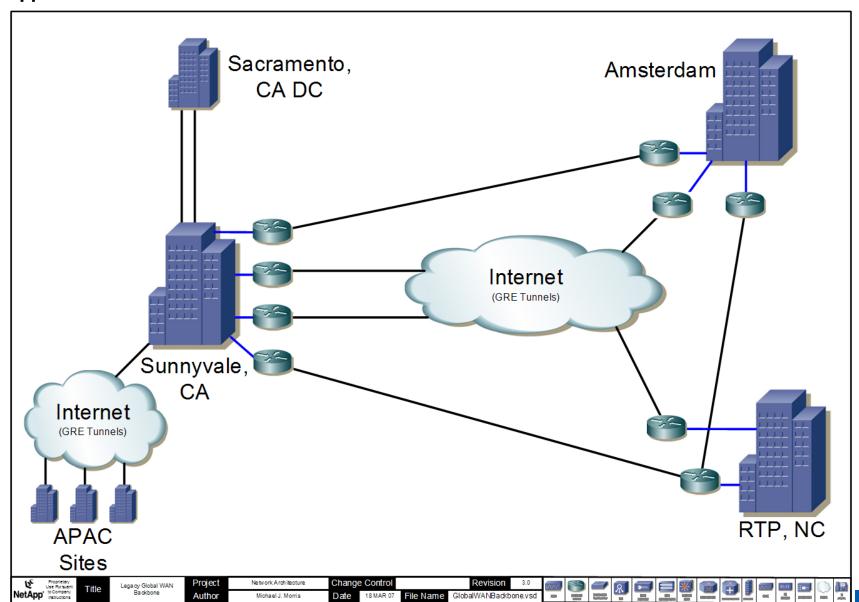
mls netflow
mls nde sender version 5
mls aging long 64
mls aging normal 32
mls flow ip interface-full
mls nde interface

All L3 Interfaces

int <interface name>
ip route-cache flow
```

NetApp^{*}

Legacy WAN



Global Routing SAC 10.254.96.0/24 (SAC) 10.99.0.0/16 (SAC) 172.16.0.0/16 192.168.0.0/16 BĞP BĞP Verizon **MPLS BGP** SVL 10.0.0.0/8 172.16.0.0/16 BGP Full Routes Verizon MPLS **BGP** 10.60.0.0/14 (RTP) 10.100.0.0/16 (RTP) 10.0.0.0/8 172.16.0.0/16 192.168.0.0/16 0.0.0.0/0



- 7-level QoS model
- Maps to any MPLS carrier QoS model by combining traffic classes.
- Protects business application and VoIP from bulk transfers and Internet traffic

QoS Class	DSCP name	DSCP value
Routing Protocols	CS6	48
VOICE	EF	46
MISSION CRITICAL	AF41	34
NETWORK MANAGEMENT	CS4	32
CALL SIGNALING	AF31	26
IMPORTANT	AF21	18
BULK DATA	CS2	16
BEST – EFFORT	CS0	0