

2011 SMB Communications Plans and Priorities

Demographics

Please indicate which of the following best describes the perspective from which you will be answering this questionnaire:

Answer Options	Response Percent
Professional involved in some aspect of installing, operating, planning, and/or designing a SMB network	66.3%
Consultant/Analyst representing my views of SMB networks	26.9%
Other (please specify)	6.9%

How many employees are there in your organization?

Answer Options	Response Percent
1-10	38.1%
11-25	10.9%
26-100	18.1%
101-250	8.1%
251-500	10.3%
more than 500	14.4%

How many sites are in your corporate network?

Answer Options	Response Percent
Only one	35.9%
Two to five	36.3%
Six to twenty	12.8%
More than twenty	15.0%

SMB Communications Trends – 2011

Answer Options	Response Percent
US / Canada	51.6%
Latin or South America	3.1%
UK / Europe	18.4%
Asia / Pacific	16.9%
Other (please specify)	10.0%