

# 2008 IP Telephony (IPT) Management State-of-the-Market Report

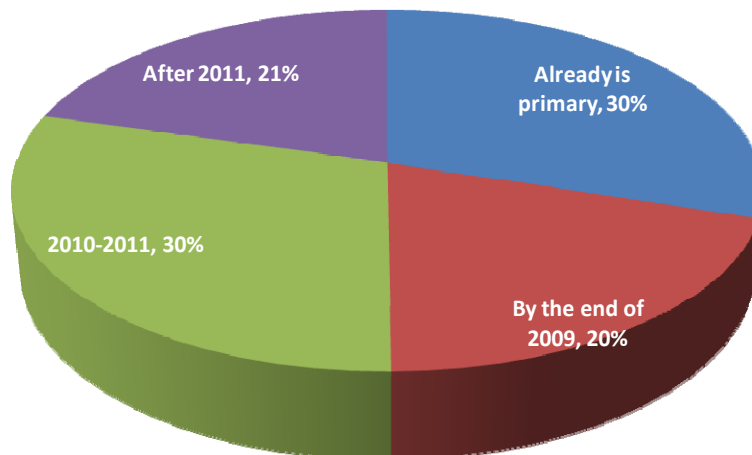
The following slides summarize the demographics for the respondents to the survey.

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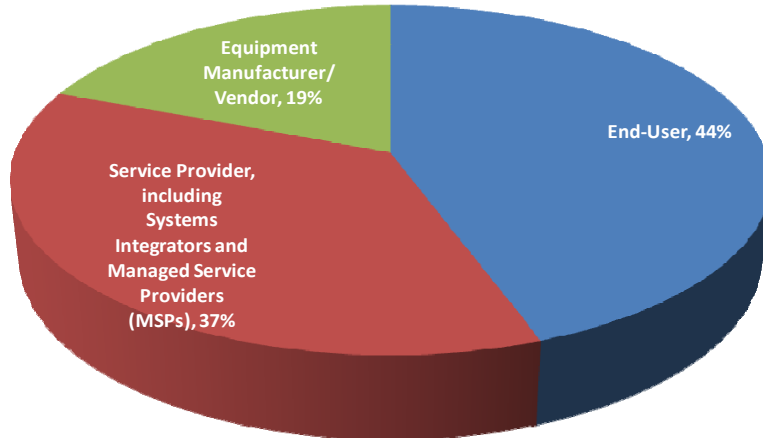
## Projected IPT Primacy

- At what point do you expect IPT to become the primary telephony technology for your company?



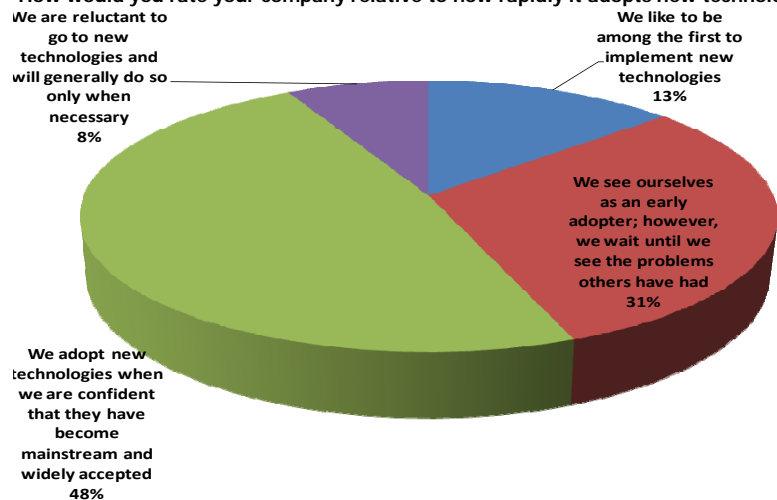
## Perspectives

- Please indicate which of the following best describes the perspective from which you will be answering this questionnaire.



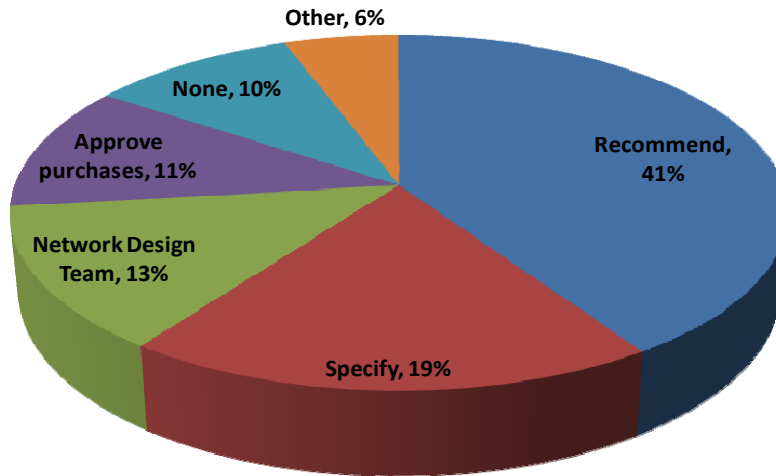
## Technology Adoption - Users

- How would you rate your company relative to how rapidly it adopts new technology?



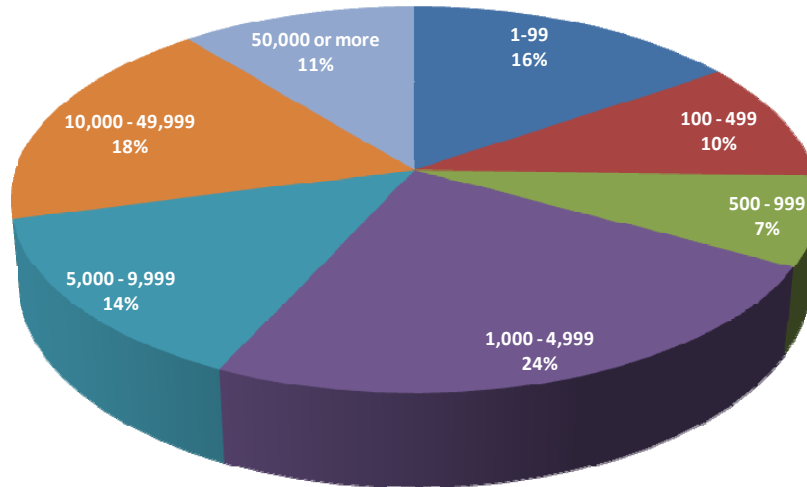
## Role of Respondent - Users

- Which of the following best describes your role in an IPT management tools decision?



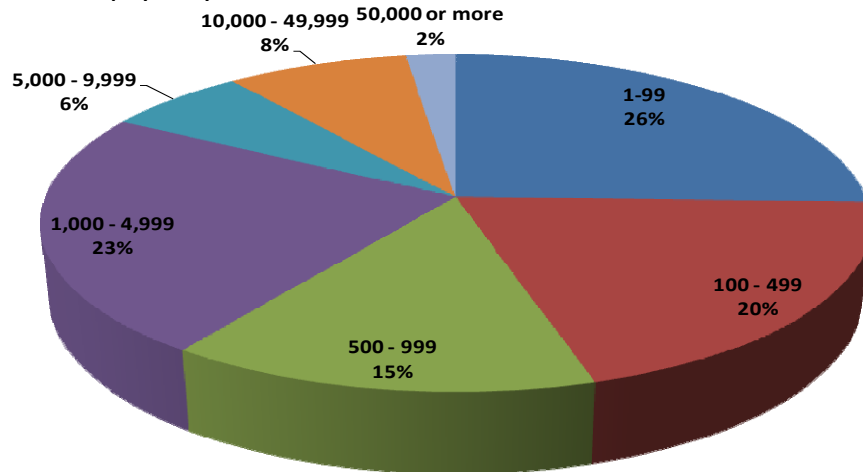
## Number of Employees - Users

- How many employees are there in your organization?



## Number of Phones - Users

- How many phones (including softphones and IP-enabled analog phones) do you currently have deployed in your IPT network?



## Geographic Distribution - Users

- Where is your company headquartered?

